

SUMMARY

Dynamic leader with extensive experience **guiding organizational growth** and building financial and human resources, in **both corporate and nonprofit environments**. Exceptional ability to create vision; bring people together; and develop successful partnerships. Demonstrated maturity, confidence and creativity to work independently **to design and achieve organizational goals**. Significant capacity to learn, understand and synthesize concepts and information into **clarity for communication and action**.

KEY SKILLS

- Leadership and Vision
- Organizational Development and Performance
- Strategic Planning and Implementation
- Training – Design and Teaching
- Facilitation and Influence
- Masters in Business Administration
- Building Teams and Community
- Entrepreneurial and Creative
- Public Speaking
- Program/ Project Management
- Nonprofit Fund Development
- Fiscal and Budget Oversight

PROFESSIONAL EXPERIENCE**LP CONSULTING, Los Angeles, CA**

1983 - Present

Private consulting practice providing organizational expertise, facilitation, training, and coaching

Organizational Development and Business Consultant

Founded and developed consulting practice with over 100 clients in the business and nonprofit sectors. Provide management consulting to facilitate visioning, planning and performance to achieve mission. Consultant brings an exceptional ability to identify organizational issues, to create clarity, and to implement effective solutions.

Client contract assignments and accomplishments include the following:

Executive Director, Santa Clarita Valley Resource Center

- Built strong nonprofit agency over six year period; provided training and consulting to nonprofits and created volunteer center in one of fastest growing regions in California.
- Created positive community presence and marketed programs reaching 70% of identified clients.
- Raised funds to support operations through donor solicitations, grants and annual event. Developed stakeholder relationships with corporations, small businesses and individuals.

Organizational Consultant, J. Paul Getty Trust

- Advised and managed organizational projects over nine year period working in diverse departments and subject fields; mediated changes in group dynamics to improve culture and organizational flow.
- Led planning process to reorganize major research library, resulting in expanded services, increased effectiveness within budget, and smooth transition to new site.
- Guided and advised institutional directors in designing long-range strategic plans, organizational structure to support plans, and managerial systems and agreements.
- Analyzed organizational structure and work requirements for over 25 departments, interviewed employees, and established effective structures and job descriptions.

Other Clients

- Directed and mediated merger of dissident departments into well-defined, productive department with significantly improved morale.
- Created, marketed and presented motivational and educational workshops; trained staff and board directors to grow organizations and to operate effectively.
- Coached professionals to improve organizational skills and relationships; to take consistent action to meet goals; and to operate well inside stressful environments.
- Managed and established operating, financial, office computing, personnel, and reporting systems, policies and procedures for client companies.
- Formulated goals, defined operating projects, and designed project management systems for variety of functions resulting in improved operations and communications.
- Supervised work of contractors and client staff on various projects.

GENERAL ELECTRIC CREDIT CORPORATION, Stamford, CT

1980 – 1982

*Financial services for businesses; subsidiary of General Electric Corporation***Marketing Representative, Project Finance**

Marketed and closed capital equipment and facilities lease transactions totaling \$300MM for Fortune 100 companies working in partnership with Wall Street investment banks.

IRVING TRUST COMPANY, One Wall Street, New York, NY

1976 – 1980

*16th largest U.S. bank active nationally and internationally at time of employment; now part of Bank of New York***Assistant Treasurer**

Completed prestigious international bank training program and promoted to lending officer. Established middle-market corporate calling plan and closed \$35MM in transactions.

EDUCATION

M.B.A./Finance, C.W. Post Center of Long Island University, NY

B.A./Political Science and German, State University of New York, Albany, NY

Program Planning and Proposal Writing, The Grantsmanship Center, Los Angeles, CA

Credentialed as Substitute Teacher in State of California

COMMUNITY AFFILIATIONS

A Season for Nonviolence

Agape International Choir

Conversation Café