

# Lily

EU12081

## Manufacturing/Operations, Computer Software, Materials/Purchasing Mgt

### Summary

- Over nine years entrepreneur business management experience.
- Experienced on all phases of programming design and methodologies.
- Capable of dealing with extreme pressure and able to quickly resolve problems.
- Excellent on dealing with vendor and negotiated the best term and price for company.
- Ability to cut down cost and eliminate the wasteful overhead.
- Outstanding academic credentials in Logistics Management and Business Administration.
- Multi-tasking, quick learner and hardworking.

### Programming Languages & Programs

C++, JavaScript, Java, COBOL, Pascal, BASIC, FORTRAN, Assembler, HTML, XHTML, Peachtree, QuickBooks, Microsoft Excel, Word, Access and PowerPoint.

### Logistics Management / Business Administration Courses

Principles of Accounting, Computerized Accounting, Introduction to Business, Contracts, Business Law, Introduction to Purchasing, Inventory Control, Computerized Logistics, Warehouse Management, Transportation/Traffic Management, Principles of Logistics.

### Work Experience

**H. Salt Seafood Franchise:** Corona, CA 1998 - Present  
**Owner/Manager** – Managed 3 outlet stores and scheduled 15 employees with different tasks. Executed payroll and accounting, using Peachtree and QuickBooks. Multi-tasking and able to quickly resolve unforeseen problems, negotiated the price and terms from vendors to save thousands of dollars each year. Served as the Corporate Advertising Committee Board member for 4 years. Recommended marketing ideas and different promotion media. Oversaw the Franchisee's responses and voiced their opinions

**MetLife Insurance Company:** Orange, CA 1990 – 1999  
**Account Executive**- Developed the skills of sales presentation and sales cycle process. Excellent at dealing with clients and solving their problems with the company products.

**Ericsson Inc.:** Anaheim, CA 1985 – 1990  
**Software Programmer**- Developed programs using C language, emphasis on structure programming with standard methodologies. Designed and developed the project within specifications, along with the testing procedures. Each task was performed in the team work environment, coordination and cooperation was essential in each stage of performance.

**Cordel Communication Corporation:** Duarte, CA 1983 – 1985  
**Software Engineer**- Responsible for protocol communication between equipments via RS232. Compiled clear user documentation and performed site installation presentations.

### Education / Certification / Awards

Student of the year at Riverside Community College 2007  
Logistics Management Certificate, Riverside Community College, 2006.  
Bachelor of Science in Computer Science, Cal Poly Pomona